



**Ministry of Agriculture and Livestock**  
**P.O. Box G13**  
**Honiara**  
**Solomon Islands**

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**AGRICULTURE INVESTMENT FOR MARKETS AND NUTRITION – (AIM-N) PROJECT**

**TERMS OF REFERENCE**

<b>Title of the Position</b>	Inclusive Partnerships Manager
<b>Duty Station</b>	Honiara – Project Management Unit (PMU)
<b>Duration of the assignment</b>	Up to five and half years, following successful completion of a six-month probationary period, renewable contracts if performance is satisfactory
<b>Project Area</b>	The project will be implemented in Choiseul, Isabel and Western Province.
<b>Project Objective</b>	To improved food security, nutrition and household income through empowerment and resilient farming system.
<b>Background of the Project</b>	The Agriculture Investment for Markers and Nutrition (AIM-N) project aims at improving nutrition and food poverty in rural areas, building on the indigenous peoples 'traditional farming systems. The project will adopt a nutrition-sensitive and inclusive approach that will link nutrition behaviour change with agricultural production for home consumption and for market. It will develop an integrated. Evidence-based approach with potential for scaling up that will jointly address families' nutrition and cash income requirements, while promoting gender equality and social inclusion, by (i) empowering families to change their nutrition behaviour based on better knowledge on healthy diets and on nutritious food production and purchase;(ii) promoting diversified production of nutritious food for home consumption, with focus on local species, including neglected and under-utilized species with achieve good nutrition as well as resilience to climate change, disaster and food systems under stress; and (iii) enabling families to generate reliable income by partnering with agribusiness for the production of crops that respond to domestic market opportunities or export markets. More diversified and resilient farming system will be promoted for climate change adaptation and disaster preparedness and recovery.

	<p>The project objective is to Improved food security, nutrition and household income through empowerment resilient farming systems in Solomon Islands rural communities.</p> <p><b>AIM-N has three interrelated components:</b></p> <p><b>Component 1</b> – Action for Nutrition: This component has three sub-components that link nutrition education to the diversification of food produced in the communities and promote a similar approach for improving student nutrition in boarding schools. Sub-component 1.1 Nutrition social and behaviour change. 1.2 is Diversified community-based food production and 1.3 is Improved nutrition in boarding school.</p> <p><b>Component 2</b> – Inclusive partnership for markets access. This component has 3 sub-components that will connect smallholders, including women and youth with profitable markets and assist them in developing their organization. Sub-component 2.1 Partnerships will promote the development of partnerships between buyers and farmers. Sub-component 2.2 Farmers organisation will support farmers involved in partnerships to improve their registration, governance, technical and business skills. Sub-component 2.3 Public and Private Service providers will strengthen the capacities of extensions, cooperatives, other farmers organisation and service providers to deliver quality extension services to farmers.</p> <p><b>Component 3</b> – Investments in Resilient Agri-Food Systems focusses on 3 sub components: 3.1 Grants for gender transformation will supply competitive grants to women groups participating while sub-component 3.2 Financing of agribusiness will finance a line of credit for extending loans for investment and working capital to micro, small and medium agribusiness as well as FO's. Sub-component 3.3. Financing of enabling infrastructure will provide grant funding for the building or rehabilitation of collective productive infrastructure such as jetties and wharves, collection points and storage, as well jetties and wharves, collection points and storage, as well as the building or rehabilitation of housing for extension officers.  <i>Component 3:</i> will be implemented through PMU (and specially a Grant Manager for Sub-Component 3.1, and infrastructure engineer for sub-component 3.3 and DBSI for sub-component 3.2</p> <p><b>Component 4</b> – Rapid Disaster Response. This component will have no budget allocation and will only used in the event of disaster that could be related to a weather or natural hazard human or animal pandemic, or agriculture pest and disease incursions. It will be triggered upon government request to IFAD to support rapid adaptive response: drawing from the uncommitted project resources under other components.</p>
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<b>Roles and Responsibilities</b>	<p>Under the authority of the Project Manager, the Inclusive Partnership Manager will be responsible for implementation of all activities and outputs under the AIM-N Component 2 – Inclusive Partnerships for Market Access. S/he will have the following main responsibilities with support from the FAO Technical Assistance and in close collaboration with MAL.</p> <p>The specific tasks are as follows:</p> <p>:</p> <ul style="list-style-type: none"> <li>○ Plan and coordinate the implementation of all Component 2 activities.</li> <li>○ Ensure the delivery of activities and outputs related to market mapping, value chain studies, awareness campaigns, development and monitoring of 4P partnerships, capacity building of farmers organisations, lead partners and public and private extension service providers with inputs of contracted service providers and in accordance with the PIM, ESCMP, results framework and other project documentation.</li> <li>○ Guide, train, coach and supervise the Partnership Development Officers and Inclusive Partnerships Young Professionals in the Provincial Implementation Units and ensure their work is planned, implemented and monitored in accordance with the PIM, ESCMP, results framework and other project documentation.</li> <li>○ Oversee the implementation of the partnership approach, identify bottlenecks and constraints and provide technical guidance and capacity to make corrections for improvement.</li> <li>○ Organise exchange visits and workshops between target provinces.</li> <li>○ Ensure regular update of value chain analysis and relevant data generated by the Market Mapping and Value Chain Analyses and ensure that information is made available to partnerships and Provincial multi-stakeholders' platforms along adapted modalities and formats.</li> <li>○ Maintain regular contacts with end buyers and monitor market development and opportunities.</li> <li>○ Liaise with DBSI to ensure smooth access to financial services to partners in line with partnership development plans.</li> <li>○ Develop and steer the implementation of an approach for identifying and promoting opportunities for young female and male farmers.</li> <li>○ Jointly with the Procurement Officer and the Inclusive Partnerships Manager, coordinate the identification of FO's, Lead Partners and service providers capacity gaps requiring service provider</li> </ul>
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	<p>contracting, facilitate their hiring and oversee contract implementation. Keep an updated roster of qualified service providers in the province.</p> <ul style="list-style-type: none"> <li>○ Prepare MOU with partner organisation as appropriate.</li> <li>○ Contribute to the presentation of Annual Work Plans and Budgets and be responsible for timely completion of work within budget.</li> <li>○ Complete periodic reports as required for the PMU M&amp;E, finance and other reports as required by the Project Manager.</li> <li>○ Collaborate with the M&amp;E and KM Manager to prepare knowledge products suitable for online publishing including on the Ministry website and the project website.</li> </ul>
<b>Qualification and Experience</b>	<p>A Degree in Agricultural economics, Agricultural Science, Business Administration, Supply chain Management or related Discipline  Extensive knowledge of contemporary issue in production and value chain systems within the Agricultural and Food Industry Sectors, particularly in developing countries. A minimum of five years' experience in agribusiness and value chain development, with spoken skills in the management and coordination of value chain enhancement initiatives and programmes within the agricultural sector. Experience in establishing and building capacities of Farmer's Organisation desirable.</p> <p>S/He is expected to have a creative, energetic but pragmatic approach to problem solving and an appreciation of the respective roles of the public and private sectors in rural economic development. Computer literacy is requisite and good command of spoken and written English is essential.</p> <p>Must be fully aware of and alert to the crosscutting issues of gender, youth, marginalised groups. Discrimination and poverty targeting.</p>
<b>Timeline</b>	Up to five and half years, following successful completion of the six-month probationary period with renewable contracts if performance is satisfactory.
<b>Resource and Budget</b>	Provided and paid for by the Project
<b>Reporting</b>	Project Manager
<b>Evaluation and Monitoring</b>	Performance and Outputs are measured against the project activities, frameworks and Workplans.
<b>Approval;</b>	The implementing agency, MoFT, IFAD, Project Manager